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Fore! Watch out you don't miss the May 24 PAC Golf Outing – The Political Action Committee (PAC) Golf Outing is just around the corner, slated for May 24. If you aren't yet registered, do so TODAY! "Chipping in" at the outing helps the PAC earn funds to give the Academy a strong voice in legislative matters. Register now to show members you support their association by being a part of this annual member favorite. This year the outing will take place on Monday, May 24 at the private Medallion Club in Westerville, Ohio. Registration and lunch will begin at 11:30 a.m. with a shotgun start at 1 p.m. After a challenging game of golf, attendees will stay at the course for food, drinks and prizes at the "19th Hole" reception. Prices are \$250 per golfer or \$950 per foursome. Registration brochures have been mailed and you can also view the brochure [online](#). For more information and to discuss sponsorship opportunities, contact [Dawn Kennedy](#). ([Back to top](#)).

Thank you Golf Outing sponsors – The Ohio Academy of Nursing Homes, Inc. would like to thank the following PAC Golf Outing sponsors for their generous support:

- **Registration Sponsor** – Geoffrey Webster of Chester Willcox & Saxbe, LLP
- **Luncheon Sponsor** – JTCH Holdings, Inc.
- **"19th Hole" Reception** – Howard, Wershbaile & Co.
- **Registration Brochure Sponsor** – Neace Lukens Insurance and Risk Management
- **Beverage Cart Sponsors** – Hospice of Southwest Ohio and Midwest Radiology
- **Hole Sponsors** – Accu Medical Waste Service, Inc.; Blasdel Financial Group; Community Home Medical; Cummins, Krasik & Hohl; ECS Billing & Consulting, Inc.; Griffiths Health Care Group; MEDLAB Laboratory Services; Midwest Radiology; Morgan Stanley Smith Barney, LLC; NP Insight; O'Neill Management; Ohio CEU's; Therapy Alliance; Tuscany Gardens and Wells Fargo Insurance Services

• **Prize Sponsors** – Artina; Censusolutions; CHAMPS Management Services; Encore Rehabilitation Services; EnduraCare Therapy Management, Inc. and Premier Therapy

Would you like to see YOUR company's name here? Contact [Dawn Kennedy](#) today and become a sponsor or donate a prize. Show Academy members you support THEIR association! ([Back to top](#)).

Last chance to learn how audits will affect YOUR facility – This is your last chance to learn how a Medicaid Integrity Audit (MIA) could affect your facility, as the "**Academy Billing Summit**" is scheduled for next week. The world of SNF billing is ever-changing and this program will help your facility remain compliant with billing and all of the issues surrounding it. The "Academy

Billing Summit" is slated for **Tuesday, May 18** in Columbus and will feature speakers from Cummins, Krasik & Hohl, ECS Billing & Consulting, Inc., Howard, Wershale & Co. and Richter and Associates. Topics covered will include RACs, MICs, MIAs and various other billing compliance issues. Registration begins at 8:30 a.m. The program is from 9 a.m. to 3:30 p.m. and includes lunch. This class has been approved for five (5) hours of CEU from BENHA. The cost for this program is \$99 for Academy members and \$139 for non-members. A member facility may send three employees for the discounted price of \$229, a savings of \$68. Information will be faxed soon or you can register [online](#). For more information contact [Dawn Kennedy](#). ([Back to top](#)).

State tax revenues lower than expected – Personal income tax receipts were below Office of Budget and Management estimates by \$229 million. This was partially offset by greater than expected sales tax revenues. The state finds itself about \$218 million in the red heading into the last two months of the fiscal year. The administration has indicated that a reduction in the Medicare Part-D clawback payment the state normally pays the federal government would be used to fill some of the gap if necessary. The clawback is to be reduced by about \$151 million because of the federal stimulus bill. Other parts of the state budget that have expenditures below estimates could be used to help balance the budget. In related news, \$8 billion appears to be the shortfall the state could face the next biennium if personal and sales tax revenues do not improve, casino tax revenues fail to materialize as planned, and federal stimulus is significantly reduced as expected. For more information on the budget, contact [Chris Murray](#). ([Back to top](#)).

Realize savings faster with CHAMPS – **CHAMPS Group Purchasing Services**, an [Academy Premier Partner](#), can save you money on almost any item you need. With both the purchasing volume and vendor relationships necessary to leverage pricing that benefits all of their members, only CHAMPS Group Purchasing offers you a single source for truly effective cost management and customer service across the board. A full range of regional and national vendor relationships enables CHAMPS to provide you with a product selection unmatched in the industry. CHAMPS' national partner, Premier, Inc., is one of the largest buying groups in the country, with over \$31 billion in volume and over 1,400 contracts. But you'll receive benefits beyond access to a national program. Realize savings faster with CHAMPS' complimentary online price activation service. Using CHAMPS/Premier's online price activation can benefit you with faster savings and less paperwork on the items you use every day. Call CHAMPS today for a no-cost, no-obligation cost savings analysis that will show you exactly how much your facility can save on items like food, nutritional, incontinence products, wound care, and much more. Your contact is [Bob Stein](#) at 216/696-6900 or 800/362-2628. Visit them online at www.CHAMPSGPO.com. ([Back to top](#)).

Do you want to prevent a Fire Code citation? – Would you like to learn the most likely Fire Code citation in your area? Then plan to attend "**Fire Prevention: Safety & Code Enforcement.**" This popular regional education class will review common citations and answer questions specific to your facility. Each class will feature both a Fire Safety Educator and a Code Enforcement Official from the Ohio Department of Commerce Division of State Fire Marshal. Fire Prevention: Safety & Code Enforcement will be held from 10 a.m. to 3 p.m. and will include lunch. This class has been approved for four (4) hours of CEU from BENHA. Academy members may attend this popular program for \$89 and non-members may attend for \$129. A member facility may send three employees for the discounted price of \$199, a savings of \$68! This is great opportunity for administrators, maintenance directors and nursing staff to learn together how to make their facilities safer. Dates and locations:

- **Columbus – Wednesday, June 16**
Confluence Park Restaurant
679 W. Spring Street
Columbus, Ohio 43215
- **Cincinnati – Tuesday, June 22**
Kings Island Resort and Conference
5691 Kings Island Drive
Mason, Ohio 45011
- **Cleveland - Thursday, June 24**
Crowne Plaza (Formerly Skyline Hotel)
5300 Rockside Rd.
Independence, OH 44131

Watch your fax and email for more information or you can register [online](#). For questions, contact [Dawn Kennedy](#). ([Back to top](#)).

Update from CMS – The Centers for Medicare and Medicaid Services (CMS) recently released the following information of interest to long-term care providers:

- **Survey & Certification Memos**

- [10-15: Change to the Five-Star Monthly Provider Preview \(4/16/10\)](#)

Beginning on April 16, 2010, nursing homes that are Special Focus Facility (SFF) candidates will receive notification of that fact on the monthly provider preview that they receive on the CASPER reporting page.

- [10-16: Outcome Deficiencies in Medicare-Certified Transplant Program: Procedures for Citation \(4/16/10\)](#)

Transplant programs participating in Medicare must meet the Conditions of Participation (CoPs) on a continuous basis. Compliance with the patient and graft survival outcome requirements are measured through risk-adjusted statistical reports released semi-annually by the Scientific Registry of Transplant Recipients (SRTR). This letter addresses the CMS review and enforcement activities for transplant programs that are Medicare-approved under the CoPs, but no longer meet Medicare's patient and/or graft survival outcome requirements.

- [10-17: End Stage Renal Disease \(ESRD\) Program Survey Guidance on Patient Care Dialysis Technicians \(PCTs\) Certification \(4/23/10\)](#)

CMS regulations require certification by April 15, 2010 of PCTs who have been employed in dialysis facilities since October 14, 2008. PCTs hired after October 14, 2008 must be certified within 18 months of their date of hire. During surveys conducted after April 15, 2010, surveyors are expected to assess the certification status of the PCTs employed at ESRD facilities for determination of compliance with this requirement. Facilities should be cited at the Condition level if most of their PCTs are not certified as required. Standard or Condition level deficiencies may be cited under the Condition for Quality Assessment and Performance Improvement depending on the extent of the deficient practice. CMS will use administrative sources to verify that a plan of correction will be implemented.

- **Transmittal 58 of SOM Issued**

[Transmittal 58](#) of the State Operations Provider Certification Manual was released on April 9, 2010. Exhibit 63, the list of documents in a certification packet, has been revised.

- **MLN Matters Article #MM6960**

CMS released [MLN Matters Article #MM6960](#) to advise providers who submit claims to Medicare contractors that, as a result of the Affordable Care Act (ACA), claims with dates of service **on or after January 1, 2010**, received later than one calendar year beyond the date of service will be denied by Medicare.

- **Special Open Door Forum: Medicare Provider & Supplier Enrollment**

CMS will hold a Special Open Door Forum to discuss Medicare provider enrollment issues on Wednesday, May 19 from 3 to 5 p.m. To participate, dial 800/603-1774; conference ID 61448973. Capacity is limited so dial in early. You may begin dialing into this forum as early as 2:45 p.m.

- **CMS 2010 ICD-10/5010 National Provider Conference Call**

CMS will host a national provider conference call on **"ICD-10 Implementation in a 5010 Environment"** on Tuesday, June 15 from 12 noon to 2 p.m. The target audience includes medical coders, physician office staff, provider billing staff, health records staff, vendors, educators, system maintainers and all Medicare fee-for-service (FFS) providers. This toll-free teleconference will include a question and answer session that will give call participants an opportunity to ask questions of CMS subject matter experts. Registration information for this national provider conference call will be announced soon.

- **Medicare's Home Health Pay for Performance Demonstration/Year One Incentive Payments Issued**

CMS announced that it is sharing more than \$15 million in savings with 166 home health agencies (HHAs) based on their performance during the first year of the [Medicare Home Health Pay for Performance \(HHP4P\) demonstration](#). The two-year demonstration, which began in January 2008 and ended in December 2009, was undertaken to show the impact of financial incentives on the quality of care provided to home health patients in traditional fee-for-service Medicare and their overall Medicare costs. Savings in the program are being shared with agencies that either maintained high levels of quality or made significant improvements in quality of care. This demonstration is part of CMS' value-based purchasing initiative to improve the quality and efficiency of care furnished to Medicare beneficiaries. ([Back to top](#)).

Health Reform Analysis: Effective Compliance and Ethics Programs – Section 6102 of the Patient Protection and Affordable Care Act (PPACA) requires nursing homes to have an

effective compliance and ethics program in place by April of 2013. Health and Human Services will develop regulations by April 2012 that will vary by the size of the organization. Larger organizations with five or more facilities will be required to have a more formal program and include established written policies defining the standards and procedures to be followed by its employees. PPACA provides some details of the 'compliance and ethics program' and the responsibilities of the organization. These include:

- a reasonably designed, implemented, and enforced program so that it generally will be effective in preventing and detecting criminal, civil, and administrative violations and in promoting quality of care
- established compliance standards and procedures to be followed by its employees and other agents that are reasonably capable of reducing the prospect of criminal, civil, and administrative violations
- specific individuals within high-level personnel of the organization must be assigned overall responsibility to oversee compliance with such standards and procedures and have sufficient resources and authority to assure such compliance
- the organization must have taken steps to communicate effectively its standards and procedures to all employees and other agents, such as by requiring participation in training programs or by disseminating publications that explain in a practical manner what is required
- take reasonable steps to achieve compliance with its standards, such as by utilizing monitoring and auditing systems reasonably designed to detect criminal, civil, and administrative violations by its employees and other agents and by having in place and publicizing a reporting system whereby employees and other agents could report violations by others within the organization without fear of retribution
- the standards must have been consistently enforced through appropriate disciplinary mechanisms, including, as appropriate, discipline of individuals responsible for the failure to detect an offense
- after an offense has been detected, the organization must have taken all reasonable steps to respond appropriately to the offense and to prevent further similar offenses, including any necessary modification to its program to prevent and detect criminal, civil, and administrative violations
- the organization must periodically undertake reassessment of its compliance program to identify changes necessary to reflect changes within the organization and its facilities

For more information on PPACA or Section 6102, please contact [Chris Murray](#). ([Back to top](#)).

May 21 is the deadline for all directory ads – The deadline for advertisements for *The 2010 OANH Membership Directory* is **May 21**. The directory is a valuable resource to industry leaders, as it contains information on all Academy members and pertinent legislative contacts. Market your company to these leaders and show them how you can help their facility save time and money! To reserve your ad, fill out the [business development opportunities form](#). Ads received after May 21 may not be published. Burgie MediaFusion will publish the directory. ([Back to top](#)).

OANH Career Board: Your solution to fill available positions faster – Use the OANH Career Board and fill available positions quickly and more efficiently—saving you the precious time you need!

Employers—fill available positions more efficiently:

- To complete the form for processing and activation, [click here](#).
- Academy members can post jobs at no charge (non-members must pay a nominal fee of \$50).
- All listings will appear for two months, unless the position is filled sooner.

Career seekers—find new employment faster:

- [Click here](#) to submit your resume at no charge.
- Your resume will be posted for two months, unless you find your employer sooner.

For other employment websites, [click here](#). Contact [Christina O'Neal](#) for more information.

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