



Helping innovative long-term care professionals provide quality health care to Ohioans.

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[Game on! Two weeks until the PAC golf outing!](#) – Are you registered to golf or be a sponsor for the upcoming OANH Political Action Committee (PAC) Golf Outing? If not, only two weeks remain until the event, so register TODAY! Participating in the outing helps the PAC earn funds to give the Academy a strong voice in legislative matters. **If you aren't participating, you aren't helping.** Register now to show members you support their association by being a part of this annual member favorite. This year the outing will take place on **Monday, May 24** at the private Medallion Club in Westerville, Ohio. Registration and lunch will begin at 11:30 a.m. with a shotgun start at 1 p.m. After a challenging game of golf, attendees will stay at the course for food, drinks and prizes at the "19th Hole" reception. Prices are \$250 per golfer or \$950 per foursome. Registration brochures have been mailed and you can also view the brochure [online](#). For more information and to discuss sponsorship opportunities, contact [Dawn Kennedy](#). ([Back to top](#)).

[What will the federal audits cost YOUR facility?](#) – A Medicaid Integrity Audit (MIA) could cost your facility hundreds of thousands of dollars. Is your facility prepared to defend itself? Get ready for the upcoming federal audits by attending the "**Academy Billing Summit**." The world of SNF billing is ever-changing and this program will ensure your facility stays compliant with billing and all the issues surrounding it." The "Academy Billing Summit" is slated for **Tuesday, May 18** in Columbus and will feature speakers from Cummins, Krasik & Hohl, ECS Billing & Consulting, Inc., Howard, Wershbale & Co. and Richter and Associates. Topics covered will include RACs, MICs, MIAs and various other billing compliance issues. Registration begins at 8:30 a.m. The program is from 9 a.m. to 3:30 p.m. and includes lunch. This class has been approved for five (5) hours of CEU from BENHA. The cost for this program is \$99 for Academy members and \$139 for non-members. A member facility may send three employees for the discounted price of \$229, a savings of \$68. Information will be faxed soon or you can register [online](#). For more information contact [Dawn Kennedy](#). ([Back to top](#)).

[ULTCS Workgroup gets a taste of PPACA](#) – The Unified Long-Term Care Systems (ULTCS) Workgroup heard from a panel of experts on changes in PPACA that may impact LTC. The panel discussed several issues providing a broad overview in many areas including Medicare, Medicaid eligibility, elder justice and NF transparency, and CLASS act provisions. The workgroup then dispersed into their subcommittees. Below are notes from the Balance and Funding and Eligibility Subcommittees:

- **Balance and Funding:** The Balance and Funding Subcommittee continued to discuss the

definition of “balance” and to develop measurable goals to accomplish said balancing. According to co-chair Roland Hornbostel, the Olmstead Task Force has asked the workgroup to develop goals to include in the Olmstead Report. The subcommittee looked at the indicators for the state profile tool as a starting point for the discussions around the goals. The indicators include proportion of people served in each setting, amount expended in each setting, per member per months costs, accessible housing, and occupancy. The Academy continued to express concern about using these indicators because of the impact policy can have on the indicators without actually impacting where the service is delivered. Furthermore, quality, outcomes, and consumer choice are not directly addressed by the indicators being discussed.

- **Eligibility Subcommittee:** The Eligibility Subcommittee met to continue its work under the ULTCS Workgroup. ODJFS presented information about the changes to their website starting October 2010 which would allow consumers to apply for TANF, food assistance and Medicaid applications online. The new web based program will also allow consumers to designate an authorized representative. The group also discussed Ohio's eligibility requirements and proposed creating a "best practices" document for use by the CDJFS and AAA.

Please contact [Chris Murray](#) for more information. ([Back to top](#)).

Now is the time to reserve your trade show booth and convention hotel rooms!

– Guarantee placement in the booth of your choice at the 2010 OANH Annual Convention & Trade show by reserving yours today. The 2010 OANH Annual Convention & Trade Show will be held Oct. 20-22, 2010 (Wednesday - Friday) at the Hilton Columbus at Easton. Trade show hours will be very similar to the 2009 show. Booth prices are as follows:

- [Regular Booth Pricing](#)
Early Bird Booth Prices (Through June 30, 2010)
OANH Member: \$875
Non-Member: \$975

Regular Booth Prices (After June 30, 2010)
OANH Member: \$975
Non-Member: \$1075
- [Premium Booth Pricing](#)
Early Bird (Through June 30, 2010): \$1,075
Regular (After June 30, 2010): \$1,275

Contracts for 2010 are available [online](#). Also, if you haven't reserved your sleeping room, do so ASAP as the Hilton Columbus at Easton has sold out early in past years. The Academy has negotiated a special discounted rate for a limited number of sleeping rooms. To make a reservation call the Hilton at 614/414-5000 and mention the **group code NUR.**, or you can reserve your rooms [online](#). If you have any questions about the convention, contact [Dawn Kennedy](#). ([Back to top](#)).

Academy retains The Success Group as government relations firm – The Academy is pleased to announce that it has retained The Success Group as our new government relations firm effective May 1. McKenzie Davis will serve as the designated lobbyist for the Academy. The Success Group will provide a variety of services for the Academy, including legislative monitoring and liaison; regulatory representation; administrative branch representation; and government representation. In addition, The Success Group will provide a wide range of consulting and strategic planning services. For more information, contact [Victoria Gresh](#). ([Back to top](#)).

CHP provides quality services to all 88 counties – Cooperative Health Partners (CHP), an [Academy Premier Partner](#), is a member-owned statewide Medical Transportation Network of twenty of Ohio's premier transportation companies with local community roots. CHP was established in 1997, offering quality, cost-effective, transportation through one phone number and one bill. Each member company is strategically positioned around the state to provide coverage to all 88 Ohio counties and contiguous counties in Kentucky and Indiana. Each owner guarantees the quality of service being provided and is personally available to address any questions or concerns. ONE PHONE CALL, ONE CONTACT, ONE BILL! Your contact is Tiffany Wermter at 614/255-0312. [Visit Cooperative Health Partners online](#). ([Back to top](#)).

Update from CMS – The Centers for Medicare and Medicaid Services (CMS) recently released the following information of interest to long-term care providers:

- **Update to Guidance on Standardized Medigap Policy (Plan N)**
CMS recently issued guidance on a new standardized Medigap policy (Plan N) that will become

effective June 1, 2010. Based on inquiries received from the provider community since the guidance was released, several clarifying changes were made which have resulted in the original guidance being replaced with the [information found here](#).

- **Medicare's DMEPOS Competitive Bidding Program**

Medicare's Competitive Bidding Program for Durable Medical Equipment, Prosthetics, Orthotics and Supplies (DMEPOS) is designed to ensure beneficiaries with original Medicare continue to receive quality medical equipment and related services from accredited suppliers, while reducing out-of-pocket expenses for Medicare beneficiaries and saving the Medicare program money. [Click here to view the information](#).

- **Fact Sheets Available**

- The revised [Rehabilitation Therapy Information Resource for Medicare Fact Sheet \(April 2010\)](#) is now available from CMS' *Medicare Learning Network* on the CMS website. This fact sheet provides guidance and resources related to rehabilitation therapy services, coverage requirements, and payment systems.
- The revised "*Clinical Laboratory Fee Schedule Fact Sheet*" (January 2010), which provides general information about the Clinical Laboratory Fee Schedule, coverage of clinical laboratory services, and how payment rates are set, is **now available in print format** from the CMS *Medicare Learning Network*. To place your order, [click here](#). [\(Back to top\)](#).

Popular "Fire Prevention" classes scheduled for June – Learn how to protect your facility by attending "**Fire Prevention: Safety & Code Enforcement.**" This popular regional education class will review common citations and answer questions specific to your facility. Each class will feature both a Fire Safety Educator and a Code Enforcement Official from the Ohio Department of Commerce Division of State Fire Marshal. Fire Prevention: Safety & Code Enforcement will be held from 10 a.m. to 3 p.m. and will include lunch. This class has been approved for four (4) hours of CEU from BENHA. Academy members may attend this popular program for \$89 and non-members may attend for \$129. A member facility may send three employees for the discounted price of \$199, a savings of \$68! This is great opportunity for administrators, maintenance directors and nursing staff to learn together how to make their facilities safer. Dates and locations:

- **Columbus – Wednesday, June 16**
Confluence Park Restaurant
679 W. Spring Street
Columbus, Ohio 43215
- **Cincinnati – Tuesday, June 22**
Kings Island Resort and Conference
5691 Kings Island Drive
Mason, Ohio 45011
- **Cleveland - Thursday, June 24**
Crowne Plaza (Formerly Skyline Hotel)
5300 Rockside Rd.
Independence, OH 44131

Watch your fax and email for more information or you can register [online](#). For questions, contact [Dawn Kennedy](#). [\(Back to top\)](#).

An advertising bundle can help you grow your business – Purchase an advertising bundle and your company name will be seen by hundreds of industry leaders in all three Academy publications. Gain instant name recognition and potential access to new clients! To save 10% on your total investment and grow your business, fill out your [business development opportunities form](#) by **May 21, 2010**. Please contact [Christina O'Neal](#) with any questions. [\(Back to top\)](#).

Take advantage of your membership with a username and password – All Academy members can access the [member only section](#) on the Academy website by logging in with their username and password. This section contains *The 2009 OANH Membership Directory & Resource Guide*, legislative updates, hourly wage statistics, important member documents and the discount code to receive 10% off on all [online courses](#). Your username and password can also be used for the OANH [member blog](#) where you can discuss important issues with other members. If you do not have a username and password, please email [Christina O'Neal](#). [\(Back to top\)](#).