



Helping innovative long-term care professionals provide quality health care to Ohioans.

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FRIDAY, APRIL 15, 2011 HEADLINES:

[House plans to move budget bill in early May](#)

[Last chance to learn how to increase your census](#)

[PAC golf outing offers great exposure \(and a good time!\)](#)

[Are you getting the most out of your MDS 3.0 interviews?](#)

[American Medical Equipment recognized as industry leader](#)

[Update from CMS](#)

[MITS to "go live" in August; HENS in pilot test phase](#)

[ODJFS holds Provider Town Hall meetings](#)

[Associate Members: Are you using ALL your benefits?](#)

[Want to make a difference in the Academy? Refer a member!](#)

House plans to move budget bill in early May – The Ohio House of Representatives is on schedule to pass the budget bill in early May. Although no sessions are scheduled for the next two weeks, House members will be creating a substitute bill to be finished sometime late in April. The Academy, along with other long-term care associations, is working diligently with legislators on mitigating the severe cuts to skilled nursing facility funding. In related news, state revenues continue to top estimates, indicating that there may be \$600 million more available heading into the next fiscal year. The Kasich administration has already indicated that they are going to use unbudgeted revenues to pay off lapses of nearly \$600 million; however, most of those funds come from the extension of the enhanced federal match that the Strickland administration did not budget for. The revenue estimates for the next biennium show an increase of about \$3 billion. This may have to be increased if revenues continue to climb above expected levels. For more information on the budget, please contact [Chris Murray](#). ([Back to top](#)).

Last chance to learn how to increase your census – Time is running out to learn how to increase your census at little or no cost, as "**Lunch & Learn: Census Building on a Shoestring Budget**" starts next week! This fun, interactive and fast-paced workshop will teach you how to improve your census without "breaking the bank." It will definitely jump start your census as the year unfolds. "Lunch & Learn: Census Building on a Shoestring Budget" will be held from 11 a.m. to 2 p.m. and will include lunch. This class has been approved for three (3) hours of CEU from BENHA. Academy members may attend this program for \$59 and non-members may attend for \$89. A member facility may send three employees for the discounted price of \$139, a savings of \$38! Dates and locations:

- **Tuesday, April 19**
Holiday Inn Cleveland South
6001 Rockside Rd.
Independence, OH 44131
- **Thursday, April 21**
Roberts Centre
123 Gano Rd.
Wilmington, OH 45177

Information has been faxed and you can also register [online](#). For questions, contact [Dawn Kennedy](#). ([Back to top](#)).

PAC golf outing offers great exposure (and a good time!) – Don't "bogey" and miss out on the great exposure the OANH PAC Golf Outing offers! This annual member favorite will be at The Lakes Country Club in Westerville on **Monday, May 16**. We need you to golf, be a sponsor or donate a prize. Participating in the outing shows members you support the Academy! Registration and lunch will begin at 11:30 a.m. with a shotgun start at 1 p.m. After a challenging game of golf, attendees will stay at the course for food, drinks and prizes at "19th Hole," sponsored by Howard, Wershbaile & Co. Prices are \$250 per golfer or \$950 per foursome. You can download the registration form [here](#) or contact [Dawn Kennedy](#) for more information. ([Back to top](#)).

Are you getting the most out of your MDS 3.0 interviews? – One of the biggest challenges to working with the MDS 3.0 is the interviewing aspect. If you aren't interviewing properly, you aren't getting correct information which could result in a lower reimbursement. Register now for "**MDS 3.0 Interviewing**" to learn who should and shouldn't interview residents and how all interviewers must be properly trained. This new course will be held from 10 a.m. to 3 p.m. and will include lunch. The class has been approved for four (4) hours of CEU from BENHA. Academy members may attend this program for \$89 and non-members may attend for \$139. A member facility may send three employees for the discounted price of \$199, a savings of \$68!

Dates and locations:

- **Tuesday, May 24**
Roberts Centre
123 Gano Rd.
Wilmington, OH 45177
- **Wednesday, May 25**
Crowne Plaza (formerly Skyline Hotel)
5300 Rockside Rd.
Independence, OH 44131

Watch your fax and email for more information about this course. You can also register [online](#). For questions, contact [Dawn Kennedy](#). ([Back to top](#)).

American Medical Equipment recognized as industry leader – American Medical Equipment (AME), April's Premier Partner of the Month, is well-recognized as a long-term care leading provider of wound care products and specialty beds. AME also provides a full range of powered and non-powered mattresses, including NPWT (negative pressure wound therapy), bedside ultrasonic debridement and now the new [FLOWT™ Mattress](#) System. This innovative system includes a patient scale inside each mattress, saving you time and money! Contact [Stew Brownstein](#) at 614/237-1133 or visit [AME online](#) to see what cost savings you can receive! ([Back to top](#)).

Update from CMS – The Centers for Medicare and Medicaid Services (CMS) recently released the following information of interest to long-term care providers:

- **Ohio Not Chosen for "Dual Eligible" Coordination Contract**

Fifteen states across the country have been selected to design new ways to meet the often complex and costly medical needs of the nation's lowest-income and chronically ill citizens. To address some of these issues, CMS is looking to the selected 15 states to develop creative ways to provide more efficient and less confusing health care delivery for so-called "dual-eligible" beneficiaries. The states selected include: California, Colorado, Connecticut, Massachusetts, Michigan, Minnesota, New York, North Carolina, Oklahoma, Oregon, South Carolina, Tennessee, Vermont, Washington and Wisconsin. Funding for this project was provided by the Affordable Care Act. Under the *State Demonstrations to Integrate Care for Dual Eligible Individuals*, selected states will be awarded up to \$1 million to design strategies for implementing person-centered models that fully coordinate primary, acute, behavioral and long-term supports and services for dual eligible individuals. After federal review of the proposals, CMS will work with states to implement the plans that hold the most promise. Additional information can be [found here](#).

- **Sprinklers in Nursing Homes**

All nursing homes must be fully sprinklered by August 13, 2013. CMS recently received an updated list of the percentage of nursing homes that are fully sprinklered in each state. In the ten Midwestern states, the percentages ranged from 2% to 35%. Note that this information is based on what is uploaded into CMS' data reporting system. It is imperative that LSC surveyors confirm with each nursing home during its next recertification survey the status of the sprinkler system. If there is an inconsistency between CMS data and the facility report, that inconsistency should be resolved during the survey and the data updated to reflect the correct status. CMS suggest that this also be documented in K000 on the CMS-2567 for that recertification survey.

- **New Safety Alert on Antifreeze in Sprinkler Systems**

Information was released by NFPA regarding the use of [antifreeze in sprinkler systems](#). The NFPA sprinkler committees have reached consensus on four Tentative Interim Amendments (TIAs) that were issued by the NFPA Standards Council on March 1, 2011. The four TIAs achieve a more comprehensive approach to the treatment of antifreeze in NFPA sprinkler standards and provide new requirements for the use of antifreeze in both new and existing residential occupancies and in non-residential occupancies as well.

- **Special Focus Facilities**

The algorithm in S&C 09-05 is obsolete. S&C 10-32, page 2, included the following information: “the methodology for selecting replacement facilities for the SFF program has been harmonized with the methodology of the health inspection domain of the Five-Star Quality Rating System.” The most current algorithm may be accessed in the [Five-Star Technical User's Guide \(TUG\)](#).

- **Hospital Acquired Infections**

View the [press release](#) on the posting of Hospital Acquired Conditions (HACs) on Hospital Compare. There is also a [link to a spreadsheet](#) (Hospital Acquired Condition Rates) that lists hospitals and the rates of HACs.

- **Catheter Related Infections**

There is a new report from CDC titled “[Guidelines for the Prevention of Intravascular Catheter-Related Infections 2011.](#)” The new guidelines have just been released from the CDC. These guidelines have been developed for healthcare personnel who insert intravascular catheters and for persons responsible for surveillance and control of infections in hospital, outpatient, and home healthcare settings.

- **Next SNF/LTC Open Door Forum**

The next Skilled Nursing Facility (SNF)/Long-Term Care (LTC) Open Door Forum is scheduled for Thursday, May 12, 2011 from 2 to 3 p.m. To participate, dial 800/837-1935; Conference ID: 44708925.

- **Corrections to Payments for Certain MPPR Claims**

CMS has noted that the Fiscal Intermediary Shared System (FISS) is taking the Multiple Procedure Payment Reduction on claims regardless of whether the services were provided on the same day. As a result of this coding error, any therapy claims with dates of service on or after January 1, 2011, processed from January 3, 2011 through February 6, 2011, with one of the specified therapy codes in Change Request (CR) 7050 were processed incorrectly. System changes were successfully implemented on February 7, 2011, and the CMS has instructed Medicare contractors to adjust claims that processed incorrectly. CMS has also learned that the FISS was using a rate file which contains rates that reflect a 20% reduction rather than the 25% reduction that is appropriate for institutional claims. As a result of this error, all therapy services subject to the MPPR with dates of service on or after January 1, 2011, have been paid incorrect amounts. Medicare contractors will install a corrected rate file in early May, and the CMS has instructed Medicare contractors to adjust claims that were paid incorrectly no later than June 30, 2011.

- **Version 5010**

CMS does not have a version 4010A1 direct data entry and a separate version 5010 direct data entry. The Priority (Type) of Admission or Visit code is now required on all version 4010A1 institutional claims submitted or corrected via direct data entry, as well as on version 5010 institutional claims, regardless of how they are submitted. Providers that are unsure which code to use are to use code 9 (Information not Available). Additional Priority (Type) of Admission or Visit code values and descriptions are available from the [National Uniform Billing Committee](#) or from your servicing MAC. The Priority (Type) of Admission or Visit code is not required on 4010A1 institutional claims submitted or corrected via an 837. Click here for more information on [Version 5010](#).

- **From the MLN**

The revised publication titled “[Ambulance Fee Schedule](#)” (revised March 2011) is now available in for download from the Medicare Learning Network®. This fact sheet is designed to provide education about the Ambulance Fee Schedule including background, ambulance providers and suppliers, ambulance services payments, and how payment rates are set.

[\(Back to top\)](#).

MITS to “go live” in August; HENS in pilot test phase – MITS: The new Medicaid Information Technology System (MITS) is set to “go live” August 2, 2011. Until that time, ODJFS will continue to work with Hewlett Packard to ensure that all components of the system are ready to handle the growing business operation needs, and that both individuals in the Medicaid program and providers will experience a transition with as few issues as possible. The implementation of MITS will be most successful and seamless if providers have the information they need to prepare themselves for the transition. View the [Go Live Checklist](#) to check your preparedness. **HENS:** The hospital

exemption notification system (HENS) is a web application that automates the hospital exemption from PASRR process (form JFS 07000). The Ohio Department of Aging (ODA) is currently piloting the program in the central Ohio area only. ODA is still in the limited live pilot test phase and although about 30 nursing facilities (NF) in the central region have been set up to use the system, ODA would like to see more forms pass successfully through HENS before expanding the pilot to other parts of the state. Riverside and Dublin Methodist hospitals are currently using the system and nursing homes that receive residents from either hospital are encouraged to use the system. More information on HENS, including a tutorial video can be found by [clicking here](#). You do not have to login to access the material. Click on the 'HELP' menu item and select the Training Video or User's Guide in the Nursing Facility Users section at the bottom. Please contact the Central Ohio PASSPORT Administrative Agency (800/589-7277 or coaaa@coaaa.org) for more information and to create a HENS account. ODJFS is creating rules to ensure providers that the electronic form satisfies the physician signature requirement. Please contact [Chris Murray](#) for more information. ([Back to top](#)).

ODJFS holds Provider Town Hall meetings – During April and May, ODJFS will be holding Provider Town Hall meetings throughout Ohio. Governor Kasich's SFY 2012-2013 Medicaid Budget initiatives, including reforms the Office of Health Transformation is initiating, will be presented for discussion. Each town hall meeting will be two hours in length and will include a question-and-answer session. **NOTE: These meetings are for providers only.** The schedule of upcoming meetings is as follows:

- **Cleveland: April 18 from 1:30 to 3:30 p.m.**
MetroHealth Medical Center
Scott Auditorium
2500 MetroHealth Drive
Cleveland 44109
- **Toledo: April 26 from 1 to 3 p.m.**
Toledo Hospital
2142 N. Cove Blvd.
Toledo 43606
- **Cincinnati: May 2 from 1 to 3 p.m.**
Cincinnati Children's Hospital
Sabin Auditorium, Bldg. D
3333 Burnett Avenue
Cincinnati 45229
- **Youngstown: May 16 from 1 to 3 p.m.**
St. Elizabeth's Hospital
1044 Belmont Avenue
Youngstown 44504

If you have any questions, please contact Aaron Crooks at 614/466-2598.
([Back to top](#)).

Associate Members: Are you using ALL your benefits? – Have you requested your free electronic membership listing yet? Have you asked for your username and password for the member-only website? As an associate member, you have many opportunities to gain access and exposure to our member facilities. Take advantage of every benefit we offer you and you will gain more contacts, more clients, more referrals, and ultimately, more business!

- Free membership listing upon request (includes facility name, address, phone, fax and administrator's name in Excel format)
- The opportunity to become part of the Premier Partners Program
- First choice of booths at a reduced member rate in the Annual Convention & Trade Show
- The prospect of being published in the semi-annual magazine, *The Academy Advocate*
- Discounts on advertising in Academy publications and on the website
- Access to the member-only website with username and password
- Reduced member rates to attend regional education programs

Please email [Christina O'Neal](#) with any requests or questions. ([Back to top](#)).

Want to make a difference in the Academy? Refer a member! – Be the one to make a difference in YOUR association, and [refer a member](#) today! Use the [testimony sheet](#) and share what our [newest member](#) is saying about the Academy. The Member Referral Program is designed to:

- give members the opportunity to receive up to **\$500 of free products and services**

- increase the strength of the association through additional support and a wider range of services
 - keep reaching our goal together to improve the quality of life for the elderly in Ohio
- For questions, contact [Christina O'Neal](#). ([Back to top](#)).

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