



Helping innovative long-term care professionals provide quality health care to Ohioans.

## OANH Special Services



## OANH Premier Partners



Become a Premier Partner!

## FRIDAY, FEBRUARY 20, 2009 HEADLINES:

[Federal stimulus package provides FMAP increase; state budget changes “manageable”](#)

[Membership dues deadline fast approaching](#)

[“What’s a QIS? The surveyor is here!”](#)

[Look to Mobilex USA for mobile diagnostic services](#)

[2009 booths are going quickly](#)

[Update from CMS](#)

[Group rating update](#)

[Avoid the “blame game” and learn how to protect your facility](#)

[New date for Akron Quality Forum](#)

[PAC Golf Outing headed your way May 18](#)

**Federal stimulus package provides FMAP increase; state budget changes “manageable”** – The federal stimulus package signed into law earlier this week by President Obama will provide Ohio with additional Medicaid funds by increasing the federal medical assistance percentage (FMAP) from 63.42 percent to an estimated 71.42 percent. That means for every dollar Ohio spends on Medicaid, the federal government will increase its reimbursement from \$0.634 to \$0.714. Should Ohio reinvest the reimbursement money in Medicaid, the total federal reimbursement would increase from \$1.73 to \$2.50, a 44 percent increase in federal funds. It is estimated that this could result in \$3 billion total for the state. It is fairly certain that the Strickland administration will use the additional FMAP to “fill” the decrease in general revenue funds (GRF) caused by the recession and reduce GRF expenditures on Medicaid. This will lower the total amount of federal funds the state receives. While there was concern that the compromised stimulus package decreases funding to Ohio and may cause major changes in the Governor’s as yet to be introduced budget, the administration has said that the reduction in federal funding is “manageable.” The fear of a \$600 million shortfall appears to have diminished. The administration is still working with bill drafters on writing the “As Introduced” version of the bill, which is expected to be introduced later next week. Regardless of what is in the bill, the additional federal dollars raises serious questions as to why the administration would implement a SNF reimbursement policy that would result in job losses and reduced quality of care when the federal government is providing the resources to prevent such an outcome. For more information on the budget, contact [Victoria Gresh](#) or [Chris Murray](#). ([Back to top](#)).

**Membership dues deadline fast approaching** – The Academy has mailed 2009 membership dues invoices to all full (facility) and associate members. **The deadline for payment of membership dues is Monday, March 2.** Members are asked to complete the membership update form if there have been any recent changes to the contact information. Please note there is no dues increase for 2009. Questions about billing or payment should be directed to [Christina O’Neal](#). ([Back to top](#)).

**“What’s a QIS? The surveyor is here!”** – Is your facility ready if a state surveyor comes through the door and announces this year your survey will be in the QIS (Quality Indicator Survey) format? This is happening to facilities across the state and yours could be next! The QIS is a reality and if your facility hasn’t experienced one yet, it will soon. Plan to attend **“Basic QIS”** to learn how your facility can succeed in this new environment. This course will be taught by a former state

surveyor and will give you the information you need to make your staff confident when it comes to the QIS. "Basic QIS" will be held in Columbus, Cleveland and Cincinnati during the month of March. The class will be from 8:30 a.m. to 4 p.m. and will include lunch. American Medical Equipment is generously sponsoring these classes and is offering attendees the option of attending "Negative Pressure Wound Therapy" for an additional hour of CEU from 4 to 5 p.m. "Basic QIS" has been approved for seven (7) hours of CEU from BENHA and "Negative Pressure Wound Therapy" has been approved for one (1) hour of CEU. Attendance at "Negative Pressure Wound Therapy" is optional, but only those attendees who stay will be given the additional one hour of CEU. Academy members may attend these programs for \$149 and non-members may attend for \$199. A member facility may send three employees for the discounted price of \$359, a savings of \$88!

- **Cleveland – Tuesday, March 24**  
Holiday Inn Independence  
6001 Rockside Road  
Independence, Ohio 44131
- **Columbus – Wednesday, March 25**  
Confluence Park Restaurant  
679 W. Spring Street  
Columbus, Ohio 43215
- **Cincinnati – Tuesday, March 31**  
Great Wolf Lodge  
501 Great Wolf Dr  
Mason, OH 45040

Watch your mailbox and fax for more information or you can register online at <http://www.oanh.org/educationalofferings.shtml>. For questions, contact [Dawn Kennedy](#). ([Back to top](#)).

**Look to Mobilex USA for mobile diagnostic services** – MobilexUSA is the largest, most experienced provider of mobile diagnostic services in the United States. Their Midwest Regional office is headquartered in suburban Columbus, and their local service model includes contracting with local radiologists and employing dedicated local technologists. MobilexUSA, an [Academy Premier Partner](#), has been serving patients in healthcare facilities and institutions for over thirty years. Their highly qualified personnel and advanced technological capabilities allow them to deliver high quality, digital portable x-ray, electrocardiogram (EKG), ultrasound, Doppler and Holter monitoring services. MobilexUSA makes it easy to arrange patient care by providing: 24/7 coverage, live customer service and local dispatch 24/7, easy-order (no paperwork), web access for anytime view of images and reports. Their fleet of vehicles is equipped with GPS to speed dispatch and provide faster turnaround times, and they take pride in their attention to customer service. A dedicated MobilexUSA Account Manager is assigned to each facility so customers always have a single point of contact. The Account Manager maintains a regular schedule of visits with staff and informational meetings to insure the highest levels of customer satisfaction. Specialized reports can be created and tailored to customers' specific requirements, such as: detailed utilization, risk assumption reports, detailed financial reports and quality outcomes reports. MobilexUSA has fully implemented both corporate and HIPPA compliance programs, and provides annual training to all staff on Medicare fraud and abuse, patient rights and standards of conduct. Email [Debbie Begg](#) or contact her at 800-932-2222 ext 4234 for more information. Visit MobilexUSA online at [www.mobilexusa.com](http://www.mobilexusa.com). ([Back to top](#)).

**2009 booths are going quickly** – Many booths have already been reserved for the 2009 OANH Trade Show. To ensure placement in the booth of your choice, reserve yours today. The 2009 OANH Convention & Trade Show will be held Oct. 21-23, 2009 (Wednesday - Friday) at the Hilton Columbus at Easton. Trade show hours will be the same as the 2008 show.

Booth prices are as follows:

- **Regular Booth Pricing**  
Early Bird Booth Prices (Through June 30, 2009)  
OANH Member: \$875  
Non-Member: \$975  
  
Regular Booth Prices (After June 30, 2009)  
OANH Member: \$975  
Non-Member: \$1075
- **Premium Booth Pricing**  
Early Bird (Through June 30, 2009): \$1,075

Regular (After June 30, 2009): \$1,275

Contracts for 2009 are available via the [OANH website](#), or you can contact [Dawn Kennedy](#) to reserve your booth. ([Back to top](#)).

**Update from CMS** – The Centers for Medicare & Medicaid Services (CMS) has issued the following information of interest to long-term care providers:

- **Survey & Certification Memos**

- [09-24: Implementation of the Life Safety Code \(LSC\) Component for the New End Stage Renal Disease \(ESRD\) Conditions for Coverage \(2/11/09\)](#)

The major portions of the new ESRD Conditions for Coverage became effective on October 14, 2008. The Life Safety Code (LSC) components of these regulations became effective on February 9, 2009. The LSC component for dialysis facilities includes Chapters 20 and 21 of the 2000 Edition of the National Fire Protection Association's (NFPA) 101 LSC. The ESRD regulation provides certain exceptions to the LSC provisions, including sprinkler systems, Essential Electrical Systems (EES), and fire drills. The regulation also provides for specific LSC waivers.

- [09-25: Enforcement of Amended Requirements for Certain Hospital and Critical Access Hospital \(CAH\) Disclosures to Patients \(2/13/09\)](#)

On December 14, 2007, CMS issued S&C-08-07, which discussed enforcement of the requirement for certain hospital and Critical Access Hospital (CAH) disclosures to patients. The final rule governing the hospital inpatient prospective payment system, published on August 19, 2008 and effective October 1, 2008, amended these Medicare provider agreement requirements ([73 FR 48434, 48757](#)). Changes were made to Physician-owned Hospital Disclosure Requirements, 42 CFR 489.3 and §489.20(u) and (v), and to 42 CFR 489.53(c), which clarifies that CMS may terminate the provider agreement of hospitals or CAHs that fail to make required disclosures. The complete text of the revised regulations is attached as part of the memo. The memo also addresses the surveyor role when surveying physician-owned hospitals.

- **CMS-855**

The 2006 paper version of the CMS-855 is obsolete. Contractors have been informed that if they receive a paper Medicare enrollment application on or after February 6, 2009 with an Office of Management and Budget approval date of 2006, the contractor shall return the paper application to the provider or supplier pursuant to the instructions in Publication 100-08, Chapter 10, Section 3.2. of the Program Integrity Manual. Those 2006 paper applications that are currently being processed by the contractor shall not be returned, but shall be processed to completion.

- **Information about regional offices on website**

General information about the regional offices and their current organizational structure is now available on the CMS website at <http://www.cms.hhs.gov/RegionalOffices/>. From that website, you can access specific information about each of the 10 regional offices. The specific link for the Chicago Regional Office is <http://www.cms.hhs.gov/RegionalOffices/Downloads/Chicago%20Regional%20Office.pdf>. A link to regional/state maps will be available in future. ([Back to top](#)).

**Group rating update** – The Ohio Bureau of Workers' Compensation's Board of Directors recently approved a motion to extend the filing deadline of all group rating programs **from February 28 to April 24 of this year**. At the same meeting, they agreed to a BWC staff request to review alternatives that could have a significant effect on the upcoming group rating program. In a letter recently sent to Ohio employers, BWC talks about changes to the current system, which may include the following:

- significant reduction of expected loss rates
- elimination of credibility table "cap," reducing the maximum group discount to 77%, rather than 80% as previously expected
- potential surcharge on group rating programs
- capping experience modification changes from one year to the next
- potential significant base rate reductions
- possible elimination of alternative rating programs such as Premium Discount Program (PDP), Drug-Free Workplace Program (DFWP) and Safety Council Discounts.

The BWC Board of Directors will continue to review such proposed changes to group rating and all of the other rating programs. More specifics as to the impact of the proposals will be forthcoming. CompManagement, Inc. A Sedgwick CMS Company will continue to be an advocate for members of

the Academy, and continue to keep our members informed. ([Back to top](#)).

**Avoid the “blame game” and learn how to protect your facility** – Mark your calendar now for **“Managing Risk in the LTC Environment in Light of Medicare Hospital Regulatory Changes.”** As of October 1, 2008, CMS initiated changes in the Medicare reimbursement system for conditions which they label as “hospital acquired conditions due to complications associated with poor nursing care that should never happen in an acute care setting.” If one of these conditions occurs, the hospital will not receive reimbursement for any treatment rendered without significant physician documentation determining the condition occurred outside of the hospital. How does this affect facilities? Several of the conditions in question such as pressure sores, falls with trauma, and infections related to catheters occur frequently in the LTC environment. This new regulation could lead to blaming between the hospital and LTC facility. **“Managing Risk in the LTC in Light of Medicare Hospital Regulatory Changes”** will teach you how to deal with this new regulation and develop an action plan to turn the negatives of the regulations into positives. Dates and locations are:

- April 21—Cleveland
- April 28—Columbus
- April 30—Cincinnati

Watch your fax for more information concerning this course. Contact [Dawn Kennedy](#) for questions. ([Back to top](#)).

**New date for Akron Quality Forum** – The 2009 Division of Quality Assurance (DQA) Quality Form Akron District session has been changed from April 20, 2009 to May 20, 2009. To change your registration date due to this date change, please contact DQA at 614/752-9524 or [liccert@odh.ohio.gov](mailto:liccert@odh.ohio.gov). To view the full Quality Forum Announcement, [click here](#). To view the 2009 Quality Forum Agenda, [click here](#). ([Back to top](#)).

**PAC Golf Outing headed your way May 18** – Get ready for the sixth Annual OANH PAC Golf Outing! This year the outing will take place on Monday, May 18. Academy members will enjoy the private greens at The Medallion Club in Westerville. Registration and lunch will begin at 11:30 a.m. with a shotgun start at 1 p.m. After a challenging game of golf, attendees will stay at the course for food, drinks and prizes at “19<sup>th</sup> Hole.” Prices are \$250 per golfer or \$950 per foursome. Registration brochures will be mailed soon. For more information contact [Dawn Kennedy](#). ([Back to top](#)).